

Susan E. Donovan
Senior Vice President



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Relevant Experience:

Ms. Donovan has been in the real estate business for 12 years, concentrating her efforts primarily assisting major corporate clients like Fidelity, Kronos and Staples, transacting leases and managing corporate leased portfolios throughout North America and other international locations as well. Sue also assists several institutional clients in the Metrowest / Route 495 Central Market in their leasing of office and R&D space.

DTZ FHO Partners
Boston, MA 2/07 – Present

Trammell Crow Company
Boston, MA 5/99 – 2/07
Vice President

Project Leasing Accomplishments:

- Leased 148,000 SF at Bay Colony Corporate Center, a four building multi-tenant first class office park owned by Shorenstein Realty Services. Working on the project for two years now.
- Leased 175,000 SF at 9/90 Corporate Center, Framingham, a 1.5 million SF multi-tenant office park owned by National Development.
- Leased 90,000 SF at Framingham Corporate Center, a 166,000 first class office building owned by Maric, Inc.
- Leased 571,000 SF in the Westborough Technology Park, Westborough, a 630,000 SF multi-building office/R&D Park owed by the RREEF Funds.
- Leased 457,000 SF in the Westborough Office Park, Westborough, a master planned 1.3 million SF office/R&D park formerly owned by The Archon Group.
- Leased 408,000 SF at Wayland Business Center, Wayland, a 408,000 SF office/R&D park owned by Congress Group Ventures.

Hudson Advisors/Lone Star Opportunity Fund

Boston, MA 1/96 – 5/99
Analyst/Junior Asset Manager

- Prepared comprehensive business plans for industrial, office, retail, hotel and mixed use properties.
- Performed financial analysis and prepared budgets to be submitted to the asset review committee for approval.
- Assisted in underwriting, managing and servicing a \$150 million securitized commercial mortgage portfolio.
- Contributed to the liquidation of a \$40 million non-securitized loan portfolio.
- Performed note modifications, restructures and foreclosures.

Education:

Simmons College - 1990 Bachelor of Arts

Affiliations:

- Licensed Massachusetts Real Estate Broker
- Member, Commercial Brokers Association