

Peter S. Farnum
Partner,
Corporate Advisory Services



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Relevant Experience:

A founding partner of FHO Partners, Mr. Farnum has been in the real estate business for over 25 years. He has represented numerous corporate clients in Massachusetts and throughout the country in the leasing and sale of office space and has a successful track record in the Greater Longwood Medical area (LMA), the Back Bay and Central Business District.

DTZ FHO Partners
Boston, MA 2/07 – Present

Trammell Crow Company (formerly Fallon Hines & O'Connor)
Boston, MA 5/89 – 2/07

Select recent corporate representation clients include:

- **AARP** (300,000 SF)
- **AIR Worldwide** (70,000 SF)
- **Bain Capital** (100,000 SF)
- **Bank of America** (125,000 SF)
- **Beth Israel Deaconess Medical Center** (50,000 SF)
- **BTM Financial Corporation** (175,000 SF)
- **Choate, Hall & Stewart** (156,000 SF)
- **Craig and Macauley** (20,000 SF)
- **Diagnostic Ultrasound** (5,000 SF)
- **HRH Corporation** (40,000 SF)
- **Health Effects Institute** (15,000 SF)
- **Institute for Healthcare Improvement** (10,000 SF)
- **Key Corp.** (200,000 SF)
- **Medventive** (15,000 SF)
- **Sovereign Bank** (110,000 SF)
- **Sprint** (70,000 SF)
- **Thomas E. Sears** (15,000 SF)
- **Wachovia** (200,000 SF).

Select Landlord assignments included:

- **830 Boylston Street**, Brookline - 43,000 SF, renovated office building disposition on behalf of CareGroup: \$4,750,000, settlement date 10/03.
- **The Libbey Building, Longwood Avenue**, Boston - a 56,000 SF building for conversion to dormitory space. Represented CareGroup in the successful disposition of the building to Emmanuel College.
- **116 Huntington Avenue**: Boston - 325,000 SF Back Bay Class A office building owned by Broadway Capital Partners.
- **28 State Street**: Boston - 600,000 SF, 40-story office building, owned by Zell Merrill II: major tower repositioning leasing assignment.
- **399 Boylston Street**, Boston - 329,000 SF Back Bay Class A office building owned by Boylston 399 LP. Successfully leased the property to position it for disposition.
- **265 Franklin Street**, Boston - 329,205 SF mid-rise office tower on behalf of Shuwa Investments: in excess of \$70,000,000, settlement date 4/99.
- **109 Brookline Avenue/Burlington Avenue**, Boston – 300,000 SF office and life-science building in the greater LMA, on behalf of REIT Management & Leasing
- **1301 Boylston Street**, Boston – 2,265 SF, disposition of strategic corner parcel on behalf of Exxon Mobil, former gas station site: \$6,800,000.00, settlement date 2/08.

Education:

Massachusetts Institute of Technology – Center for Real Estate Continuing Education
University of Massachusetts at Amherst – 1977 Bachelor of Arts

Affiliations:

- Licensed Massachusetts Real Estate Broker
- Past President, Commercial Brokers Association, Greater Boston Real Estate Board
- Director, Greater Boston Real Estate Board
- Recipient, Commercial Brokers Association Financial District Deal of the Year, 2004
- Member, Duxbury Yacht Club, Chairman of Membership Committee
- Member, Alumnae Association, University of Massachusetts Amherst
- Member, Alumnae Association, Proctor Academy, Andover, New Hampshire
- Boston One to One Mentoring Program
- Recipient of Trammell Crow "Top Producers Designation" 2000 -2005