

J. Duncan Gratton
Partner,
Asset Advisory Group



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Relevant Experience:

Duncan Gratton, who has been in the real estate business in Boston for over twenty five years, is a Partner at DTZ FHO Partners and is Co-Head of the Asset Advisory Group. From 1994 until mid 2007, Duncan was responsible for all aspects of the leasing and marketing operations for a portfolio of over 6,000,000 square feet of first class office space for Equity Office in Boston. In this role, Duncan oversaw marketing, leasing strategy, asset management, and customer and broker relations. Duncan headed up the leasing efforts on such trophy assets as 500 Boylston Street and 222 Berkeley Street in the Back Bay, 75/101 Federal Street in the Financial District, One Memorial Drive and The Cambridge Science Center in East Cambridge, The Wellesley Office Park, New England Executive Park in Burlington and 275 Grove Street in Newton.

DTZ FHO Partners

Boston, MA 2007-Present
Partner

- Responsible for leasing and marketing for One Franklin Street, Boston, a new 500,000 SF office tower in Boston's Financial District.
- Responsible for leasing and marketing Bay Colony Corporate Center in Waltham, Massachusetts, a 965,000 square foot Class A suburban office park.
- Exclusive leasing agent for The First Church of Christ, Scientist in Boston's Back Bay, a 270,000 SF, first class office project.
- Responsible for leasing and marketing One Kendall Square, a 675,000 SF life sciences facility in Cambridge, Massachusetts.
- Responsible for leasing and marketing Northwest Park, a 2,500,000 SF suburban office development project in Burlington, Massachusetts.

Equity Office Properties

Boston, MA 1997 – 2007
Managing Director of Leasing, Boston Region

- Responsible for leasing and marketing over 6,000,000 square feet of Equity's Boston portfolio
- 500,000 SF of speculative office building at 275 Grove Street in Newton
- Leased over 590,000 SF of space at the Crosby Corporate Center in Bedford
- 325,000 SF Houghton-Mifflin renewal at 500 Boylston Street and 222 Berkeley Street in Boston
- 130,000 SF life sciences conversion of The Cambridge Science Center in Kendall Square, Cambridge
- Recognized as Equity Office's #1 producer in 2005 and was consistently ranked in the top 10 of EOP's 100-person national sales force.

Beacon Properties Corporation

Boston, MA 1994-1997
Vice President

Lynch Murphy Walsh & Partners

Boston, MA 1983-1994
Vice President

Education:

Boston University – Bachelor of Arts

Affiliations:

- Licensed Massachusetts Real Estate Broker
- Member of the Board of Directors of the Commercial Brokers Association of the Greater Boston Real Estate Board
- Active in numerous civic organizations including the Francis Ouimet Caddie Scholarship Fund

