

Thomas J. Kent
Partner



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Relevant Experience:

Mr. Kent has been in the real estate business since 1999, concentrating his efforts primarily on the Route's 128, 3 and 495 South Market, representing both Tenants and Landlords in the leasing and sale of office, research & development and industrial space.

Mr. Kent was awarded the 2006 Commercial Brokers Association's Suburban Office Deal of the Year for the Tyco Healthcare lease (475,000 SF) and the 2006 Commercial Brokers Association's Suburban Industrial Deal of the Year 2006 for the AutoPart International lease (347,000 SF).

Mr. Kent was named a Partner at FHO Partners upon its formation on February 22, 2007.

DTZ FHO Partners

Boston, MA 2/07 – Present

Trammell Crow Company (formerly Fallon Hines & O'Connor)

Boston, MA 12/99 – 2/07

Senior Vice President

- **Exclusive Landlord Assignments Include:** Successfully leased 456,000 square feet of an industrial building for Equity Industrial Partners at **625 University Avenue**, Norwood; Successfully leased 315,000 SF of office space for HRPT Properties Trust to Tyco Healthcare at **5, 15, and 100 Hampshire Street** in Mansfield, MA; exclusive leasing of **One and Two Adams Place**, 222,000 square foot Class A office building in Quincy/Braintree, MA for HRPT Properties Trust; exclusive leasing of **350 Granite Street**, a 165,000 SF, Class A office building in Braintree, MA for Campanelli Companies; successfully leased 104,000 square feet of office space for MRPT to Clean Harbors at **42 Longwater Drive** in Norwell, MA. Successfully leased 100,000 square feet of office space for Maric to Bayer at **Two Edgewater Drive** in Norwood, MA; exclusive leasing of **280 Ivory Street**, a 90,000 square foot Class A Build to Suit office building in Braintree, MA for F.X. Messina Enterprises; exclusive leasing of **20 Cabot Road**, a 90,000 square foot Class A office building in Mansfield and **575 West Street** a 170,000 square foot Class A office building in Mansfield for HRPT Properties Trust; exclusive leasing of One Edgewater Drive, 88,000 square foot Class A office buildings in **Brookside Park** in Norwood, MA for Maric; successfully leased 56,000 square feet of office space for Conroy Development to Teradyne at **600 Technology Center Drive** in Stoughton, MA; successfully subleased 40,000 square feet of office space for Boston Financial Data Services to Broadview Networks at **1250 Hancock Street**, in Quincy, MA; successfully subleased 35,000 Square Feet of an R&D building at **21 Oxford Road Mansfield**, MA for Tyco Healthcare.

- **Exclusive Corporate Office Advisory Assignments Include:** **Insulet** corporate headquarters (55,000 SF) at 9 Oak Park, Bedford; **Starwood Reservations Corp.** office (40,626 SF) at 1505,1515 & 1525 Washington Street, Braintree; **Maguire Group** office (35,000 SF) at 33 Commercial Street, Foxborough; **Gulf Oil** (32,000 SF) at One Newton Place, Newton; **Network Intelligence** office (25,000 SF) at 200 Lowderbrook Drive, Westwood; **Sentient** corporate headquarters (25,000 SF) at 97 Libbey Parkway, Weymouth; **University of Phoenix** regional office (25,000 SF) at 100 Grossman Drive in Braintree; **Highland March** office (22,000 SF) at 20 Cabot Road, Mansfield; **Sick Auto Ident** (20,000 SF) at 800 Technology Drive, Stoughton; **Woodard & Curran** office (17,000 SF) at 980 Washington Street, Dedham; **Meketa Investment Group** (16,000 SF) at 100 Lowderbrook Drive, Westwood; **Highland March** (15,000 SF) at 1900 West Park Drive, Westborough; **American Express** regional office (15,000 SF) at 25 Braintree Hill Office Park, Braintree; **Passkey International** office (15,000 SF) at 180 Old Colony Avenue, Quincy; **Prism Venture Partners** corporate headquarters (13,000 SF) at 100 Lowder Brook Drive; **Books 24x7** office (13,000 SF) at 100 River Ridge, Norwood; **Meketa Investment Group** office (13,000 SF) at 35 Braintree Hill Office Park, Braintree; **Poli Mortgage** office (12,000 SF) at 1400 Providence Highway, Norwood and (10,000 SF) at 15-19 Crawford Street, Needham; **Harbour Planning Group** office (10,000 SF) at 2 Adams Place, Braintree; **IntelliReach** office (10,000 SF) at 20 Carematrix Drive, Dedham; **Merrill Lynch** office (10,000 SF) at 2 Batterymarch Park, Quincy and 973 Iyanough Road, Hyannis; **Bayview Associates**

office (10,000 SF) at One Adams Place, Quincy; **Pervasis Therapeutics** (9,000 SF) at One Kendall Square, Cambridge; **York International** regional office (9,000 SF) at 320 Norwood Park South, Walpole; **Altiris, Inc.** office (8,000 SF) at One Edgewater Drive, Norwood, Canton; Bank of America office (8,000 SF) at 101 Derby Street, Hingham.

- **Recent Sales Representation:** Exclusively represented **National Development** in the sale of the Blueview Corporate Center, 250 Royal Street, Canton, MA to Equiserve for \$24,000,000; exclusively represented **Wellsford Real Properties Inc.** in the sale of 250 Turnpike Street, Canton, MA to the Judge Rotenberg Center for \$3,150,000. Exclusively represented **Tuthill Manufacturing Corp.** in the sale of 495 Turnpike Street, Canton, MA to High Output for \$4,800,000. Exclusively represented **Tyco Adhesives** in the purchase of 25 Forge Park, Franklin, MA for \$1,600,000. Exclusively represented **ABB Optical** in the purchase of 125 Enterprise Drive, Mansfield, MA for \$1,740,000.
- **Exclusive Warehouse Assignments Include:** **Autopart International, Inc.** (350,000 SF) at 192 Mansfield Avenue, Norton; **Specialty Catalog Corporation** (130,000 SF) at 400 Manley Street, West Bridgewater; **Warner Bros.** warehouse (100,000 SF) at 25 John Road; **Shaw Industries** warehouse (60,000 SF) at 275 John Hancock Road, Taunton; **Lanier Worldwide** warehouse (55,000 SF) at 179 Campanelli Parkway, Stoughton; **Target Corporation** warehouse (38,700 SF) at 1455 Concord Street, Framingham.

Education:

Suffolk University - 1988 Bachelor of Science Accounting

Affiliations:

- Licensed Massachusetts Real Estate Broker
- Mentor, Dearborn Middle School, Roxbury, MA
- Member, South Shore Chamber of Commerce
- Volunteer, Yellow Brick Road Program, Hingham, MA
- Coach, Hingham Youth Hockey, Hingham, MA