

Ted Lyon
Vice President,
Corporate Advisory Services



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Relevant Experience:

Mr. Lyon concentrates his efforts in the Cambridge and Watertown office and R&D markets. During his career he has represented numerous corporate clients in the leasing of office and laboratory space.

FHO Partners

Boston, MA 2/07 – Present

Trammell Crow Company (formerly Fallon Hines & O'Connor)

Boston, MA 2002– 2/07

Vice President

Recent Corporate Advisory Assignments included:

- **Schering-Plough Research Institute** Cambridge headquarters relocation to 72,000 SF of first class office and laboratory space at 320 Bent Street; **Viacell, Inc.'s** 45,000 SF corporate headquarters of first class office and laboratory space at 245 First Street in Cambridge, MA; **Interaction Associates, Inc.** lease of 15,000 SF in Cambridge, MA; **I2 Technologies, Inc.** lease of 18,000 SF in Cambridge, MA; **Communispace Corporation** lease of 13,000 SF in Watertown, MA; **Frictonless Commerce, Inc.** lease of 21,000 SF in Cambridge, MA; **Eleven Technology, Inc.** lease of 8,000 SF in Cambridge, MA; **Intellivid Corporation** lease of 9,000 SF in Cambridge, MA; **MetaCarta, Inc.** lease of 11,000 SF in Cambridge, MA; **Work/Family Directions, Inc** lease of 8,000 SF in Newton, MA; **Fidelity Biosciences** lease of 5,000 SF in Cambridge, MA; **Travel Collaborative, Inc** lease of 9,000 SF in Somerville, MA; **Biogen Idec, Inc.**; **Genzyme Inc**; and **Ariad Pharmaceuticals, Inc.**

Education:

Boston College - 1993 Master of Business Administration

Trinity College – 1989 Bachelor of Arts

Boston University Continuing Education, Certificate in Commercial Real Estate

Affiliations:

- Licensed Massachusetts Real Estate Broker
- Mentor, Dearborn Middle School in Roxbury, MA
- Selected Rookie of the Year for 2004 by the Commercial Brokers Association of the Greater Boston Real Estate Board